



Employee Spotlight

Thanh Ly, or as he's better known at the Ranch as "Manson," has been promoted to Sales Manager. A familiar face in the sales department at Silver Saddle, Manson has been a part of the department since 2001. His new job responsibilities will include the recruitment, training and management of new Asian agents.

Originally from Vietnam and proficient in Cantonese, Mandarin and Vietnamese, Manson admits his language skills have helped him excel at Silver Saddle and communicate more effectively with the Ranch's diverse clientele. "When a client is making a purchase of this magnitude, it's really all about listening. When there is a language barrier, that can be very frustrating for everyone involved. I like to talk to people and solve problems and that's what I'm here to do and help train my staff to do."

Manson finds the Asian community loves the amenities at the Ranch very much but there's one thing that is extremely important to them. "They like all the clear sky and being able to be away from the city. Also, the opportunity to own a piece of America at a reasonable price – that is a dream for many people."